Conferences & Events

Lunch and Learn October 23, 2023



Important

- The presentation will be recorded. All Zoom participants will receive an email with the link to the recording. The recording will also be available on the Purchase, Pay & Travel website following the session.
- All participants are automatically muted on Zoom to avoid any background noise throughout the presentation.
- Enter any questions into the chat feature of Zoom throughout the presentation.



PRESENT ON THE CALL TODAY

- Beth Clites Purchasing Services Senior Buyer, Conferences & Events
- Jessica McElligott Purchasing Services Conferences & Events Contract Administrator
- Melissa Frisiras Purchasing Services Assistant Director
- Bill Ruth Office of Risk Management Director of Risk Management
- Emily Duchene Purchasing Services Travel Program Manager
- Allison Jones Anthony Travel Hotel Program Manager
- Purchase, Pay & Travel Customer Service
- PEX Administrators
- Caitlin Mutkus Communications Specialist



Session Overview

- What is Contracts+ and how to request access
- Active and Inactive Suppliers
- Types of Contracts Requests
- How to create contract requests
- Supporting Documentation
- Contract Signing & Payment
- Communication
- Amendments
- After the Facts
- Soiree/Dreadnought



Conferences & Events Contract Contacts

Who should I contact with questions?

- How to place a contract request PPT Customer Service
- Status of the contract request PPT Customer Service
- Making payments on contracts PPT Customer Service
- Supporting documentation (for example: DSSJF and COLI) Jessica McElligott
- Contract Language Beth Clites
- Hotel/room blocks and conference space Anthony Travel



What is CONTRACTS +

Contracts+ is a module in the PantherExpress System that allows individuals with the proper permissions the ability to submit contract requests.



Requesting Access to CONTRACTS+

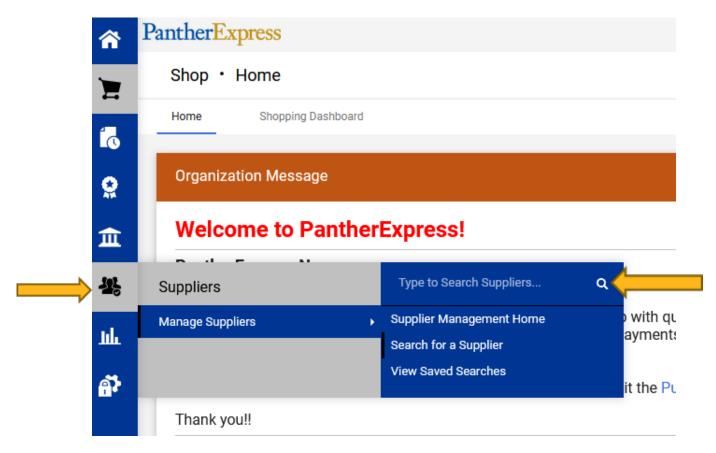
To gain access to Contracts+, you must already be a PEX user.

- Access to both can be requested simultaneously.
- 1. Complete the <u>User Profile Form</u>. PittPassport SSO is required to access this form. More information on how to complete the form can be found on the website at https://www.ppt.pitt.edu/help-training/system-access-training.
- 2. Submit to pantherbuy@cfo.pitt.edu.
- 3. Complete the required role-based training.
 - You will receive an email with instructions to complete the training required based on the role you selected on the User Profile Form.
 - You will receive an email once training is complete advising that permissions have been granted.
- 4. Department Approvers must also submit the <u>Department Approval</u> Form. PittPassport SSO is required to access this form.



Second Party Information Active & Inactive Suppliers

Supplier Icon → Manage Suppliers → Search Suppliers





Second Party Information Active & Inactive Suppliers

More than one supplier may appear. Look for the green check box for the Active Supplier name.



✓ OAKLANDER HOTEL - AN AUTOGRAPH COLLECTION

Supplier Number: 633176

Registration Status: None

Contract Party Types: Supplier

X The Oaklander Hotel

Registration Status: None



Three Types of Conferences & Events Contract Requests

- 1. Conference & Event Non-Hotel
- 2. Conference & Event Hotel (Room Blocks/Conference Space)
- 3. Conference & Event Signature Venue

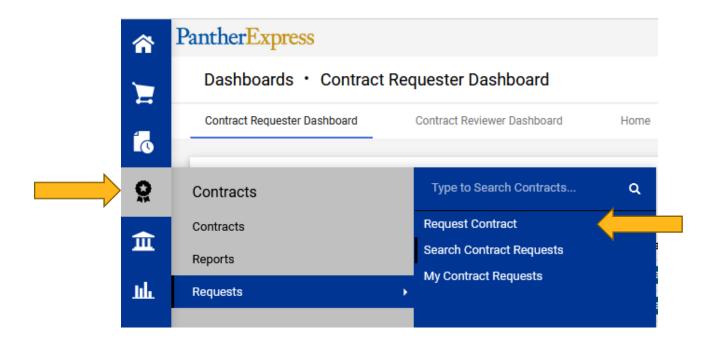
Signature Venues and templates can be found here:

https://www.ppt.pitt.edu/purchasing-services/conferences-and-events#signature_venues



Steps to Create a C&E Contract Request

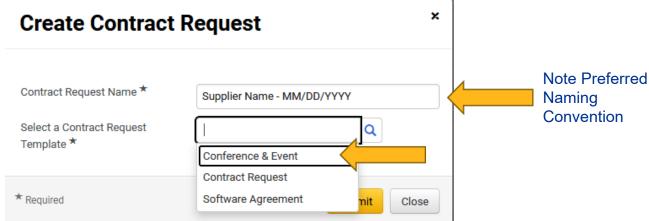
Select Contracts → Requests → Request Contract





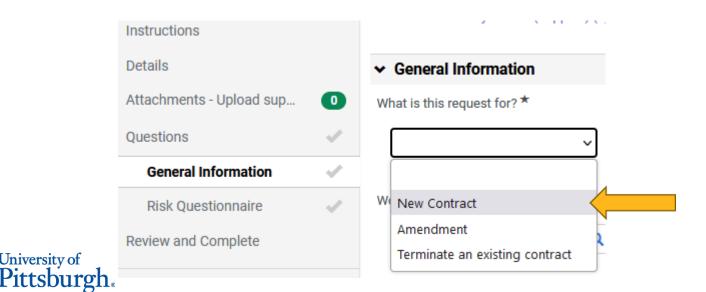
Steps to Create a C&E Contract Request

Select Conference & Event

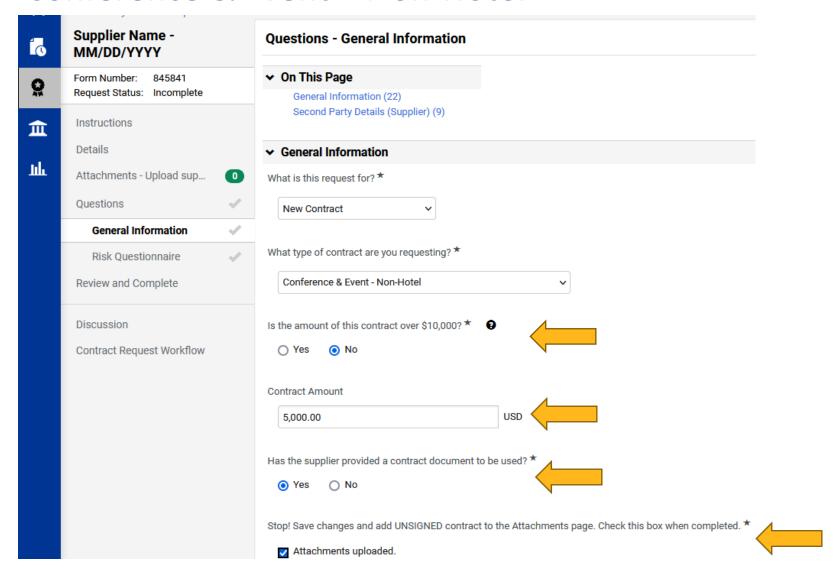


Select New Contract

University of

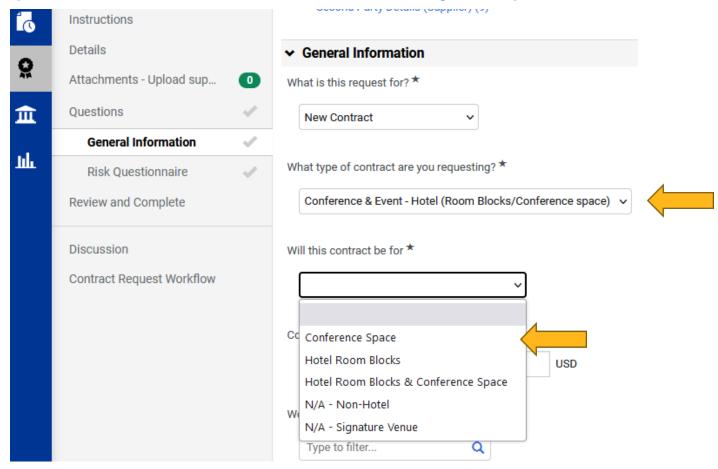


Conference & Event – Non-Hotel





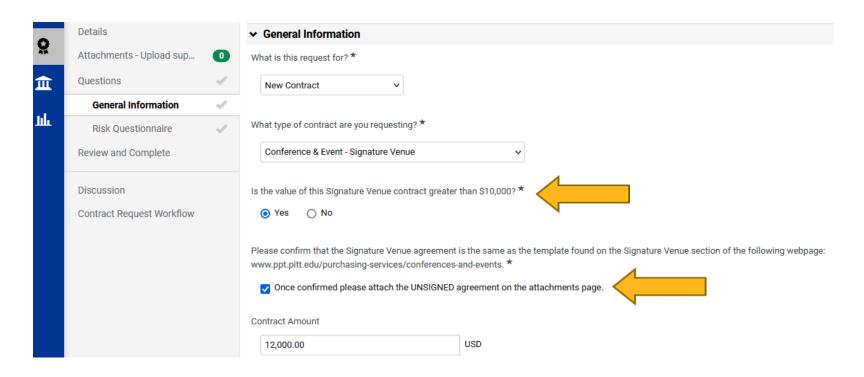
Conference & Event – Hotel (Room Blocks/Conference Space)



All contracts with any hotel, regardless of dollar amount, must be sourced/negotiated through Anthony Travel – this includes reserved event space.



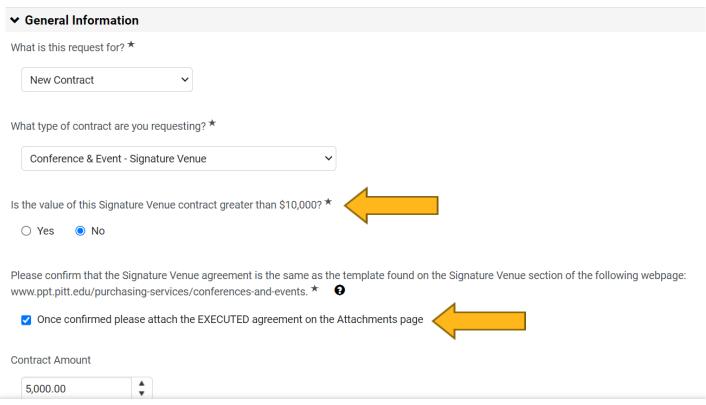
Conference & Event – Signature Venue (Greater than \$10,000)



Signature Venue contract requests greater than \$10,000 must be submitted to Purchasing Services with the contract **UNSIGNED**.



Conference & Event – Signature Venue (Less than \$10,000)



Signature Venue contract requests less than \$10,000 must be submitted to Purchasing Services on the contract previously negotiated template **EXECUTED** by both the Signature Venue and the department approver.



Second Party Information Authorized Supplier Signer

The information provided in these fields is used to route the contract to the supplier for signature.





Supporting Documentation

- Certificate of Liability Insurance (COLI).
- 2. Directed Sole Source Justification Form (DSSJF) for contract amounts greater than \$10,000.
- 3. W-9 and Supplier Verification Form for new suppliers. This will route to Payment Processing for supplier approval.
- 4. Tax-exempt Form to be provided to supplier.

 https://www.ppt.pitt.edu/payments-taxes/state-tax-exemption-and-w-9



Certificate of Liability Insurance

The following scenarios require that a Certificate of Liability Insurance (COLI) be attached to the contract request:

- Events on Campus (including a supplier making deliveries): A COLI is required from the supplier that 1) Names the University as both the Certificate Holder AND as the Additional Insured as "The University of Pittsburgh of the Commonwealth System of Higher Education and its trustees, officers, agents and employees as additional insureds to the extent permitted by law" AND 2) The coverages must meet the Minimum Insurance Requirements on the Office of Risk Management's Website. https://www.risk.pitt.edu/insurance/minimum-insurance-requirements-contracts
- Events where alcohol will be served, including cash bars: A COLI is required from the supplier that: 1) Names the University of Pittsburgh of the Commonwealth System of Higher Education as the certificate holder (in the bottom left) AND as the Additional Insured as "The University of Pittsburgh of the Commonwealth System of Higher Education and its trustees, officers, agents and employees as additional insureds to the extent permitted by law" 2) Evidences \$1 million in liquor liability insurance either separately or within the general liability policy, and will need to be obtained and attached.
- Events with direct contact with minors, risky activity, HIPAA & CyberSecurity: PII information, education records covered by FERPA, protected health information (PHI) covered by HIPAA, or payment card information, Purchasing Services will reach out to the contract requester to explain what attachments are needed. Additional \$5M in excess coverage is required (\$10M for fireworks).



Certificate of Liability Insurance Example

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						PERSONAL & ADV INJURY \$1	,000,000		- Coverages
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Certificate	University of Pittsburgh 4200 Fifth Ave. Pittsburgh, PA 15260			SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE					
Holder									
www				AUTHORIZED REPRES	CHIAIIVE				
University of				©	1988-2015 AC	CORD CORPORATION. All r	ights reserved.		
Pittsburgh	ACORD 25 (2016/03) #S4669109/M4274	1 of 1 The ACORD 1952	name and logo are regist	ered marks of ACO	RD	WSGZB			

Directed or Sole Source Justification Form

All DSSJFs must be submitted on the new form released October 1. Link: https://www.ppt.pitt.edu/help-training/forms

The following fields must be completed:

- Description of Product and/or Service
- Name of Supplier
- Please select the reason for recommending the above-named supplier
- Additional Information (<u>Required</u> Irrespective of Reason Selected)
- Other Suppliers Contacted (if applicable)
- Authorization
 - The Requestor and the Requestor's Primary Supervisor must co-sign this form.
 - Requestor and Requestor's Primary Supervisor names and titles must be printed on the form.
 - Both Requestor and Approver must have a completed Annual Conflict Disclosure in the MyDisclosures Database.
 - Approver must be the Requestor's Primary Supervisor in MyDisclosures Database.
 - Must be signed and dated either by hand, or via DocuSign or Adobe. Copies of signatures or typed cursive font will not be accepted.



Signing Contracts

Do Not Sign the Contract

- Unless it is a Signature Venue AND less than \$10,000.
- Individuals/Departments do not have signing authority to obligate the University contractually. Whenever you are asked to sign a supplier's contract, regardless of the cost, you must obtain signatures from Purchasing Services prior to the event.
- This includes e-commerce websites where the requester clicks a link to reserve space.
 - Contact the supplier and request a contract.
 - Example: City of Pittsburgh



Making Payments

Do Not Pay Any Deposits Before the Contract is Fully Executed

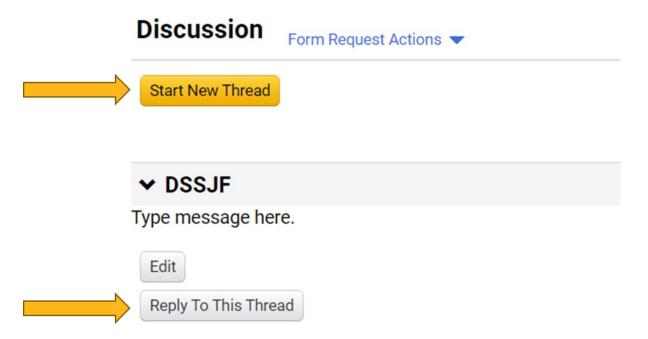
- Status of the contract will be –"Executed: In Effect".
- Once the contract is fully executed, the department can create a contract payment against the contract or use a OneCard to pay all invoices associated with the contract.
- The same payment method must be used throughout the duration of the contract. For example, if you pay a deposit with your OneCard, you must pay the balance of the contract with your OneCard.
- Do not complete credit card information on the Credit Card Authorization form until you have a fully executed contract and are ready to submit payment. This will reduce the number of people who have access to your credit card number.



Communication in Contracts+

It is best practice to keep communication regarding the contract in Contracts+.

Contract Request - Discussion Post - Start New Thread or Reply to Thread



Keep all communication regarding a topic together in the discussion post by selecting Reply to This Thread.



Communication in Contracts+

Fill in all required fields for your message. Here you can add attachments. Tag a name in the "Send Notification To" field.





Communication in Contracts+

It is best practice to keep communication regarding the contract in Contracts+.

Contract Comments Start New Thread or Reply to Thread

	New Comment						
Comm	Subject ★	Out for Signature					
Start N There a	Message *	Type Message Here 4983 characters remaining					
	Send Notification To	McElligott, Jessica × Q					
	* Required	Save Close					



Amendments

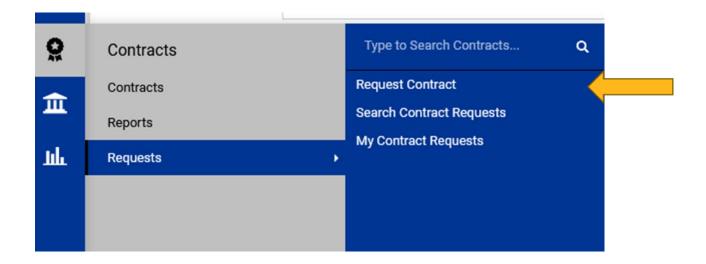
Amendments should be requested for the following instances:

- Increase in the amount of the contract.
 - Provide an invoice or documentation from the supplier.
 - Do not submit an Amendment Request if the final amount is less than the original amount of the contract.
- Change in date of event.
- Adding services you want documented.
 - Examples: adding security guards which increases the value, changing rooms in the venue.



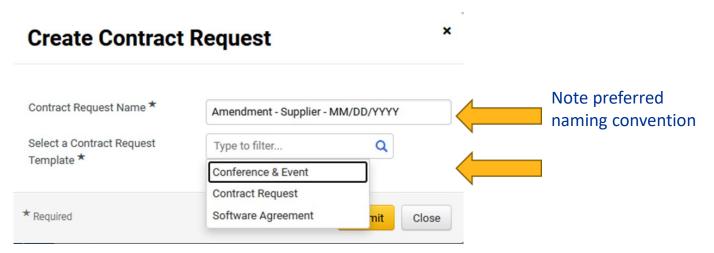
Steps to Create an Amendment Request

Select Contract → Requests → Request Contract



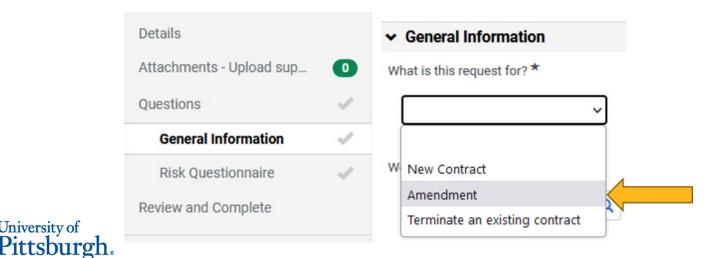


Steps to Create an Amendment Request Select Conference & Event



Select Amendment

University of

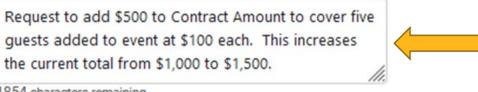


Steps to Create an Amendment Request Reference Existing Contract Number



Provide Details





1854 characters remaining

Attach any supporting documents including an invoice and DSSJF if contract value increased to over \$10,000.



After the Fact Contract Requests

After the Fact Contract Requests are requests that are submitted to Purchasing Services in Contracts+ after the event has occurred.

 After the Fact contract requests are not a priority for processing. They will be processed after requests that are submitted in a timely manner.



Soiree & Dreadnought Wines

Soiree Partners and **Dreadnought Wines** are licensed separately in the state of Pennsylvania. Thus, they are required to invoice and be paid separately. Due to these requirements, departments should create one contract request. If both companies are providing services, Purchasing Services will create a second contract request.

Soiree Partners is licensed in Pennsylvania to transport alcohol. Soiree Partners purchases spirits and some wine directly from the Pennsylvania Liquor Control Board (PLCB) stores, beer through local wholesale distributors, and most wine from a sister company, Dreadnought Wines.

Dreadnought Wines is a wine importer and distributor. Dreadnought works within the PLCB's Special Liquor Order (SLO) system and is legally permitted to sell to the public and process each order through the SLO system.



Soiree & Dreadnought Wines Important Facts

- Soiree and Dreadnought require payment at least three weeks in advance to place orders. Please allow additional time when placing contract requests for these companies.
- Please submit one request under the name SOIREE PARTNERS, LLC and Purchasing Services will create a second contract request under the name DREADNOUGHT IMPORTS, LTD if contracting with both companies.
- When submitting your contract request, please include the spreadsheet invoice provided by Soiree.
- Currently, Soiree and Dreadnought have a COLI on file with us. It does
 not meet the Minimum Insurance Requirement for a vendor delivering
 to campus. It is a department decision to risk accept the COLI if
 choosing to contract with these companies.



What delays my contract request?

- Incorrect/incomplete/missing supporting documentation
- Not responding to discussion posts
- Rush requests
- Inactive supplier selected
- Incorrect supplier signer information
- Insufficient contract request amount
- Request awaiting department approval
- Quality of documentation
- Include all documents referenced in contract



How far in advance should I submit my request?

- Requests for new suppliers should be submitted at least 14 business days in advance of needing payment.
- Requests for existing suppliers should be submitted at least 7 business days in advance of needing payment.
- Soiree/Dreadnought contract requests should be submitted at least 4 weeks prior to event. They require payment 3 weeks prior to event.
- Hotel requests should be submitted at least 4 weeks in advance.

What is the policy for rush requests?

 Rush requests should be the exception, NOT the norm. Keep in mind when submitting a rush request, your rush is delaying the request of another department who submitted in a timely manner.

Please keep in mind, there are certain times of the academic year that are busier than others. The processing time frame may be extended during these periods.



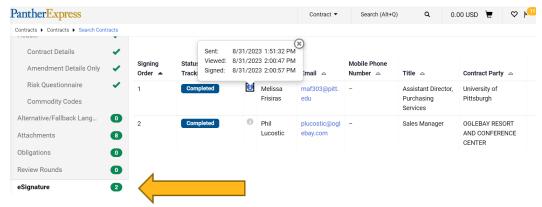
What does it mean to risk accept a COLI?

If a COLI does not meet the University guidelines, a department can make the business decision to risk accept the COLI. The department will then assume responsibility should an incident occur during their event.

How do I find my contract from the contract request?

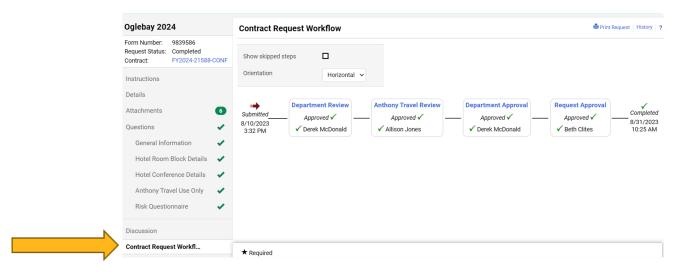


How do I find the signature status of my contract?





How can I see where my contract is in the workflow?



Where do I find the fully executed agreement?

Attachments





Resources

Purchase, Pay & Travel: https://www.ppt.pitt.edu/

PantherExpress SharePoint site:

https://pitt.sharepoint.com/sites/purchasepaytravel/pantherexpresssystem/SitePages/Request-a-Contract.aspx

PPT Customer Service: https://www.ppt.pitt.edu/help-training/contact-us
Visit the website to submit an inquiry OR 412-624-3578 (4-3578 or "HELPU")

Office of Risk Management: https://www.risk.pitt.edu/

Conflict of Interest MyDisclosures: https://www.coi.pitt.edu/mydisclosures

Beth Clites: bac118@pitt.edu

Jessica McElligott: jem552@pitt.edu

Allison Jones (Anthony Travel): AllisonJones@anthonytravel.com



