

# **Quarterly Independent Third-party Audit of Travel Program Prices**

January 2024 – March 2024








# Methodology of Price Audit

- The audit is conducted by an independent third-party, to analyze prices available through Pitt's Travel Program by comparing airfare/car rental searches using:
  - Concur online booking tool that works in conjunction with Anthony Travel, Pitt's contracted Travel Management Company
  - Direct booking through provider (i.e., airline or rental agency)
  - One consolidator site (Expedia, Orbitz, etc.)
- Audit searches utilized top destinations for Pitt travel:
  - 10 city pairs for flights (7 domestic, 3 international)
  - 10 domestic cities for car rental (except December 2022)

# Methodology Price Audit

- Controls for the audit sample, included:
  - The number of trip days were aligned for each city pair search. On average, trips were booked approximately 21 days in advance. In some cases, there were airline-specific contract benefits included for booking 7 days or less in advance
  - Timeframe of search is aligned across airfares and car search is aligned with flight selected
  - Each fare search is conducted simultaneously across sites to ensure the date/time of the actual search is consistent.
  - Airfare class is "Economy" for domestic / "Business Class" for international and verified as aligned (same for comparable flight)
  - Car rental class utilized is Mid-Size / Intermediate

# Price Match Audit

Contracted Vendors	FY 2023 2 <sup>nd</sup> Quarter Average <sup>1</sup>	FY 2023 3 <sup>rd</sup> Quarter Average	FY 2023 4 <sup>th</sup> Quarter Average	FY 2024 1 <sup>st</sup> Quarter Average	FY 2024 2 <sup>nd</sup> Quarter Average	FY 2024 <sup>2</sup> 3 <sup>rd</sup> Quarter Average
 <b>DELTA</b> **	2.66%	2.69%	2.74%	5.86%	2.39%	3.28%
 <b>UNITED</b> **	3.34%	2.73%	1.28%	2.42%	0.84%	3.58%
American Airlines  **	1.47%	1.41%	-1.40%	1.95%	0.38%	1.65%
 <b>Southwest</b>	.90%	2.49%	1.57%	1.73%	1.71%	2.25%
 <b>enterprise</b>	39.04%	36.42%	36.62%	29.46%	20.36%	25.93%

<sup>1</sup>December 2022 only

<sup>2</sup>February is the first month AA was removed from the search = MIA flights transferred to DL; DFW changed to DAL and transferred to WN

\*\*30% of airfares are international

# Additional Negotiated Benefits

Pitt's negotiated agreements with the following preferred air carriers also provide various additional benefits to travelers:

Benefit	Delta	United	Southwest
Duty of care	✓	✓	✓
Corporate Discount	✓	✓	✓
Seating / Boarding Upgrade	✓	✓	
Free Ticket Change (additional fare may apply)	✓	✓	✓
Status Match	✓	✓	✓
Special Route Promos		✓	
Precheck/Clear Discounts		✓	
Joint Venture/Alliance Discounts (INTL ONLY)	✓	✓	
Free Wi-Fi (requires a frequent flyer number)	✓		